|                                                            |                       | <b>Current Period</b>  |              | Cumulative Period     |                        |              |              |                       |
|------------------------------------------------------------|-----------------------|------------------------|--------------|-----------------------|------------------------|--------------|--------------|-----------------------|
| Program Initiative                                         | Annual kWh<br>Savings | Actual<br>Expenditures | Participants | Annual kWh<br>Savings | Actual<br>Expenditures | Participants | Budget       | Actual % of<br>Budget |
| A1a - Residential New Homes &<br>Renovations               | 0.00                  | \$0.00                 | 0            | 3,090.54              | \$1,736.21             | 1            | \$0.00       | 0.00%                 |
| A2a - Residential Coordinated Delivery                     | 679.20                | \$112.82               | 1            | 50,856.20             | \$75,422.73            | 43           | \$197,291.24 | 38.23%                |
| A2b - Residential Conservation Services<br>(RCS)           | 0.00                  | \$0.00                 | 0            | 0.00                  | \$14,000.00            | 61           | \$34,114.68  | 41.04%                |
| A2c - Residential Retail                                   | 0.00                  | \$0.00                 | 0            | 4,076.00              | \$300.00               | 4            | \$0.00       | 0.00%                 |
| A2d - Residential Behavior                                 | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                 |
| A2e - Residential Active Demand<br>Reduction               | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                 |
| A3i - Residential HEAT Loan                                | 0.00                  | \$0.00                 | 0            | 0.00                  | \$35.00                | 1            | \$0.00       | 0.00%                 |
| Res Subtotal                                               | 679.20                | \$112.82               | 1.00         | 58,022.74             | \$91,493.94            | 110          | \$231,405.91 |                       |
| Res % of Total                                             | 2.90%                 | 1.19%                  | 16.67%       | 47.82%                | 84.74%                 | 90.16%       | 59.31%       |                       |
| <b>B1a - Income Eligible Coordinated Delivery</b>          | 0.00                  | \$0.00                 | 0            | 5,078.40              | \$2,701.65             | 4            | \$71,495.82  | 3.78%                 |
| B1b - Income Eligible Active Demand<br>Reduction           | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                 |
| IE Subtotal                                                | 0.00                  | \$0.00                 | 0.00         | 5,078.40              | \$2,701.65             | 4            | \$71,495.82  |                       |
| IE % of Total                                              | 0.00%                 | 0.00%                  | 0.00%        | 4.18%                 | 2.50%                  | 3.28%        | 18.32%       |                       |
| C1a - C&I New Buildings & Major<br>Renovations             | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                 |
| C1a - C&I New Buildings & Major<br>Renovations – Municipal | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                 |
| C2a - C&I Existing Building Retrofit                       | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$87,260.77  | 0.00%                 |
| C2a - C&I Existing Building Retrofit -<br>Municipal        | 0.00                  | \$0.00                 | 0            | 0.00                  | \$1,460.00             | 1            | \$0.00       | 0.00%                 |
| C2b - C&I New & Replacement Equipment                      | 22,716.57             | \$9,335.00             | 5            | 58,247.25             | \$12,310.00            | 7            | \$0.00       | 0.00%                 |
| C2c - C&I Active Demand Reduction                          | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                 |
| C&I Subtotal                                               | 22,716.57             | \$9,335.00             | 5.00         | 58,247.25             | \$13,770.00            | 8            | \$87,260.77  |                       |
| C&I % of Total                                             | 97.10%                | 98.81%                 | 83.33%       | 48.00%                | 12.75%                 | 6.56%        | 22.37%       |                       |
| Total                                                      | 23,395.77             | \$9,447.82             | 6            | 121,348.39            | \$107,965.59           | 122          | \$390,162.50 |                       |